



Elevate Your Group Business

For a limited time, earn Tour Conductor Credits on Cruise, Air and Land Packages when reserving groups on select 2023 and 2024 Europe and Mekong River cruise sailings!

Maximize Your Profits

AmaMagna sailing through the Iron Gates between Serbia and Romania

We are delighted to share the extension of our group offer that will allow you to earn one Tour Conductor Airfare Credit, plus one Tour Conductor Land Package Credit in addition to your one Tour Conductor River Cruise Credit for every nine guests in your group. Best of all, you can earn unlimited Tour Conductor Credits!

These credits can be applied towards the group leader sailing with your group – this includes you! Alternatively, you can give the value of the credits back to your clients as an additional discount to strengthen your client satisfaction and loyalty or take the net value of the credits in the form of a commission payment.

Creating your group with AmaWaterways has never been easier, more convenient, or more rewarding.



Why Reserve Groups with AmaWaterways?



Dedicated Group Coordinator to assist with promotional materials and special requests



Earn one TC Credit on Cruise, Land and Air components for every nine full paying guests (unlimited)



Generous commission on cruise, land, air and insurance – up to 18% on the river cruise fare!



Private motorcoach transportation for groups of 35 or more



Comprehensive marketing support and collateral

Why Reserve Your Clients' Flight Arrangements Through AmaWaterways?

We like to take care of your clients throughout their entire journey – and this includes providing them with great options getting to and from their destination. Our AmaAir Team not only contracts with high-quality airlines from most major US and Canadian gateways, but you receive 5% commission on select full cost of air*. In addition, you and your clients receive:

- Great fares and a quality experience
- Included coach transfers between the airport and hotel or ship on our regular program dates
- Peace of mind in rescheduling flights if unexpected schedule changes occur
- Friendly AmaAir Team offering round the clock assistance

Why Reserve Your Clients' Pre- and Post-Cruise Land Packages Through AmaWaterways?

Our land packages allow your clients to rest and recover from their flights or pamper themselves with a few extra days of relaxed exploration before returning home – all while adding a bonus city or country to their experience! Plus, our incredible land packages include:

- World-class 4- and 5-star hotels conveniently located near the major sites
- The services of one of our extraordinary Cruise Managers throughout the journey
- Daily breakfast at the hotel
- Enriching city tours and excursions led by knowledgeable local guides
- Convenient transfers and portage service between the hotel and river cruise ship

How to Redeem This Offer in Five Easy Steps

1. Contact your BDM or our Groups Department at 800.626.0126
2. Finalize your Group contract and pay deposit between October 1, 2022 and April 30, 2023
3. Leverage the marketing and sales tools within your Travel Advisor Portal and provided by your dedicated Group Coordinator
4. Reserve your clients' river cruise, land packages and air by using our Online Booking Engine or by calling Reservations
5. Airfare and Land Package Credit/s (as applicable) will only be awarded once the group is paid in full at no less than 90 days prior to departure



Is there a cap on the number of Cruise, Air or Land Tour Conductor Credits (TC) you can earn?

You can earn unlimited TC Credits for every 9 full fare paying guests for each component.

Do my group guests have to fly out of the same city or on the same day?

Your group guests may depart from different cities and on different departure/arrival days.

If my guests earn an airfare TC in a particular class of service, can they upgrade to another class of service?

Yes, absolutely! Your guest can choose to pay for an upgrade to their TC airfare class of service.

How will the recipient of the Tour Conductor Credits be determined?

The advisor will nominate the booking(s) to apply the Air and Land Package Credit(s) to in their group.

What is included in calculating the value of the air credit ticket?

International Air may include ticket price, fuel surcharges and taxes (subject to average or maximum allowance as noted*). Round-trip airport transfers will also be included between the airport and ship/hotel and vice versa for services purchased through AmaWaterways **for the published itinerary only** (certain long-distance transfers not included).

What happens to this deposit once the air credit is applied as a discount to the air on the booking?

We will refund the deposit received accordingly to the 10th guest at no less than 90 days.

Can an advisor split the TC and take part discount/part commission?

Yes! Total combined value of the TCs may however not exceed the net value of earned TCs.

What services can the TC be applied to?

TC credits can **only** be applied to air and land components on group bookings **based on the component where the Credit is earned**. Therefore, it will not apply to other AmaWaterways services such as cruise, travel protection, custom services, amenities etc.

Is this offer combinable with other offers?

It is combinable with your group offer and eligible retail offers. It is not combinable with SOLO traveler promotions (offer is based on double occupancy only), FREE LAND offers, reduced rate cruise bookings like FAM and interlines etc. Does not apply to charter bookings.

TERMS AND CONDITIONS: Earn one complimentary Tour Conductor Airfare and Pre/ Post Land Package Credit for every nine full cruise fare guests (TC applies on the 10th berth) in your group who reserve their cruise, international flights and/or brochured land package with AmaWaterways. Offer is based on double occupancy (not combinable with solo traveler promotions) and is available on select 2023 and 2024 Europe and Mekong River cruise sailings. New group contract must be established between October 1, 2022 and April 30, 2023, and apply to group travel in 2023 and 2024. *Cash value Tour Conductor Credit is equivalent to the average air and land package cost of the nine full fare guests international airfare and/ or land package fares as applicable and will be applied at net value (minus allowances, discounts, and commission) of all air/land booked at full price to the 10th air or land package guest. Air Credit and Land Package Credit cannot be saved for future use and must be applied solely to the group the credit/s were earned on. Air and Land Package Credits can only be applied to air and land components only on group bookings based on the component where the Credit is earned – will not apply to other AmaWaterways services such as cruise, travel protection, custom services, amenities etc. Guests who cancel at any time their air or pre/post-cruise land package do not count towards the tour conductor Air or Land Package Credits.

Offers are capacity-controlled and subject to modification, reduction, or withdrawal without notice and at any time. Port charges, amenities, visas, and gratuities are additional. AmaWaterways reserves the right to correct any errors or omissions at any time. Other restrictions apply. For full terms and conditions, please visit www.amawaterways.com/agent-terms-conditions. Registration as a seller of travel does not constitute approval by the State of California. CST#2065452-20. V23MAR27SI